

Idaho State University Request for Proposal

Hazardous Waste Removal / Disposal Services

Date of Issuance: January 14, 2025

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1 OFFEROR QUESTIONS (located within this document)	ent bgs	i. 12.13)
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- 2 COST PROPOSAL (separate attachment)
- 3 WASTE STREAM PROFILES (separate attachment)
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- 5 SCOPE OF WORK / SPECIFICATIONS (separate attachments 5A & 5B)
- 6 ISU SIGNATURE PAGE (separate attachment)
- 7 SAMPLE PICK UP INVENTORY (separate attachment)

RFP ADMINISTRATIVE INFORMATION

RFP Title:	Hazardous Waste Removal and Disposal Services
RFP Project Description:	Hazardous Waste Disposal services in accordance with the specifications provided below, and in the attachments. This contract may include hazardous waste, high-hazard hazardous waste, non-RCRA chemical waste, and other regulated waste streams generated by a variety of programs, laboratories, and facility operations across multiple campus locations.
RFP Lead:	Wendy Holder, Sr. Buyer Idaho State University 921 S. 8 th Ave. Stop 8110 Pocatello, ID 83209 holdwend@isu.edu 208-282-2955
Submit sealed proposal via US Mail:	See address above
MANUAL PROPOSALS MUST BE RECEIVED AT THE PHYSICAL ADDRESS DESIGNATED FOR COURIER SERVICE AND TIME/DATE STAMPED BY Idaho State University PRIOR TO THE CLOSING DATE AND TIME. Or email proposals to: The RFP Lead, email address above.	Idaho State University Administration Building Room 229 921 S. 8 th Ave. Stop 8110 Pocatello, ID 83209 Address via Delivery Service: (same as above)
Pre-Proposal Conference	1/21/25 – 10 AM MT
Pre-Proposal Conference Location: Deadline To Receive Written Questions: Questions Answered: RFP Closing Date:	Zoom 1/23/25 – 4 PM MT 1/27/25 – 4 PM MT, Addendum posted to web site. 2/18/25 – 5 PM MT
RFP Opening Date:	10 AM MT the day following closing date.
Initial Term of Contract and Renewals (or Delivery Date):	The initial term of the contract will be two (2) years, with the option to renew for three (3), one (1) year periods.

1 BACKGROUND AND PURPOSE

The Environmental Health, Safety, and Sustainability Department (EHSS) at Idaho State University (ISU or the University) is requesting proposals from qualified vendors for Hazardous Waste Disposal services in accordance with the specifications provided below, and in the attachments. This contract may include hazardous waste, high-hazard hazardous waste, non-RCRA chemical waste, and other regulated waste streams generated by a variety of programs, laboratories, and facility operations across multiple campus locations.

2 GENERAL INFORMATION, SOLICITATION INSTRUCTIONS AND STANDARD TERMS AND CONDITIONS

This solicitation is issued by Idaho State University. The University is the only contact for this solicitation. All correspondence regarding this RFP shall be in writing. In the event that it becomes necessary to revise any part of this RFP, amendments will be posted at https://www.isu.edu/purchasing/forms-resources/solicitation-process/solicitation-opportunities/

It is the responsibility of the proposer to monitor this website for any updates or amendments. Any oral interpretations or clarifications of this RFP shall not be relied upon. All changes to this RFP must be in writing and posted at the ISU website to be valid.

2.1 Pre-Proposal Conference

A non-mandatory pre-proposal conference will be held at the location and time as indicated on the RFP Administration Information Page of this RFP. This will be your opportunity to ask questions, in person, with the Environmental Health and Safety staff. All interested parties are invited to participate by requesting the Zoom participation information. Those choosing to participate must pre-register with the RFP Lead via e-mail with the name and contact information of participant(s) to receive phone conferencing and meeting details. Offerors are asked to register by 1/17/2025. Any oral answers given by the University during the pre-proposal conference are unofficial, and will not be binding on the University. Questions asked during the pre-proposal conference are to be submitted in writing using Attachment 1, Offeror Questions.

2.2 Questions

This solicitation is issued by Idaho State University. All correspondence shall be in writing. In the event that it becomes necessary to revise any part of this RFP, amendments will be posted at https://www.isu.edu/purchasing/forms--resources/vendor-resources/solicitation-opportunities/

It is the responsibility of the Offeror to monitor this site for any updates or amendments. Any oral interpretations or clarifications of this RFP will not be relied upon.

All changes to this RFP shall be in writing and posted at https://www.isu.edu/purchasing/forms-resources/ as an amendment.

Questions or other correspondence must be submitted in writing via e-mail to:

Wendy Holder holdwend@isu.edu

Questions relating to this RFP must be submitted in writing to the RFP Lead, by the date and time noted on the RFP Administrative Information Page in order to be considered.

Written questions must be submitted using Attachment 1, Offeror Questions.

It is requested that the email subject line state "Hazardous Waste Removal and Disposal Services RFP Questions".

Official answers to all written questions will be posted on the Idaho State University Purchasing website as an addendum to this RFP at https://www.isu.edu/purchasing/forms--resources/vendor-resources/solicitation-process/solicitation-pportunities/.

3 INSTRUCTIONS FOR SUBMISSION OF PROPOSAL

The current versions of the Idaho State University Standard Contract Terms and Conditions, Solicitation Instructions to Vendors, and the laws of the State of Idaho are incorporated, by reference into this solicitation, and any resulting contracts as if set forth in their entirety. Documents can be downloaded at https://www.isu.edu/purchasing/forms--resources/vendor-resources/ or copies obtained by contacting the RFP Lead at 208.282.2955. Failure, by any submitting vendor to obtain a copy of these documents will in no way constitute or be deemed a waiver by Idaho State University of any term, condition or requirement contained in the referenced documents; and no liability will be assumed by Idaho State University for a submitting vendor's failure to consider the Idaho State University Standard Contract Terms and Conditions and Solicitation Instructions to Vendors in preparing its response to the solicitation.

3.1 Submission of Proposals

Proposals may be submitted manually or via email. Include your TECHNICAL PROPOSAL, COST PROPOSAL AND ALL OTHER REQUIRED DOCUMENTS, ETC.). The Technical Proposal consists of **Section 5** Mandatory Submission Requirements; **Section 6** Business Information; **Section 7** Organization and Staffing; and **Section 8** Specifications / Scope of Work.

3.2 Manually Submitted Proposals

The proposals must be addressed to the RFP Lead and clearly marked "TECHNICAL PROPOSAL – 'Hazardous Waste Removal and Disposal Services'.

Each proposal must be submitted in one (1) original with three (3) copies of the Technical Proposal and one (1) original and one (1) copy of the Cost Proposal.

Offerors submitting must also submit one (1) electronic copy of the proposal on a USB device. Word or Excel format is required (the only exception is for financials, brochures or other information only available in an alternate format). The format and content must be the same as the manually submitted proposal. The electronic version must NOT be password protected or locked in any way.

If your proposal contains trade secret information which you have identified, you must also submit a redacted copy of the Technical Proposal (in electronic format, with the word "redacted" in the file name) with all trade secret information removed or blacked out; as well as a separate document containing a complete list (per the instructions in Subsection 5.3, below) of all trade secret information which was removed or blacked out in the redacted copy.

For manual proposals your Proposal must be sealed, and identified as "RFP #20250114 Hazardous Waste Removal and Disposal Services."

For manual proposals the Cost Proposal must be separately sealed, identified as "Cost Proposal – RFP #20250114 Hazardous Waste Removal and Disposal Services."

The Technical Proposal and separately sealed Cost Proposal must be submitted at the same time (place all proposal response materials within a larger package).

If submitting via email, attach all required documents and email to the RFP Lead noted in the Administrative Section of this RFP.

(M) Signature Page (Attachment 6)

Proposals must include an Idaho State University supplied signature page, which must contain a **HANDWRITTEN** signature executed in **INK** and be returned with the relevant Solicitation documents. Your Signature Page should be included at the FRONT of your Technical Proposal.

4 PROPOSAL FORMAT

These instructions describe the format to be used when submitting a proposal. The format is designed to ensure a complete submission of information necessary for an equitable analysis and evaluation of submitted proposals. There is no intent to limit the content of proposals.

4.1 Evaluation Codes

(M) Mandatory Specification or Requirement - failure to comply with any mandatory specification or requirement may render Offeror's proposal non-responsive and no further evaluation will occur.

(ME) Mandatory and Evaluated Specification - failure to comply may render Offeror's proposal non-responsive and no further evaluation will occur. Offeror is required to respond to this specification with a statement outlining its understanding and how it will comply. Points will be awarded based on predetermined criteria.

(E) Evaluated Specification - a response is desired and will be evaluated and scored. If not available, respond with "Not Available" or other response that identifies Offeror's ability or inability to supply the item or service. Failure to respond will result in zero (0) points awarded for the specification.

Note: Offerors are directed to IDAPA 38.05.01.074.03.a, as well as IDAPA 38.05.01.091.05, which allow the designated UNIVERSITY official to waive minor informalities as well as minor deviations. The University also reserves the right to seek clarification on any M or ME requirement.

4.2 Table of Contents

Include a table of contents in the Technical Proposal identifying the contents of each section, including page numbers of major subsections.

4.3 Format

Proposals shall follow the numerical order of this RFP starting at the beginning and continuing through the end of the RFP. Proposal sections and subsections shall be identified with the corresponding numbers and headings used in this RFP. In your response, restate the RFP section and/or subsection, followed with your response.

Offerors are encouraged to use a different color font, bold text, italics, or other indicator to clearly distinguish the RFP section or subsection from the Offeror's response.

5 MANDATORY SUBMISSION REQUIREMENTS

5.1.1 (M) Cover Letter

The Technical Proposal must include a cover letter on official letterhead of the Offeror; with the Offeror's name, mailing address, telephone number, e-mail address, and name of Offeror's authorized signer. The cover letter must identify the RFP Title and number, and shall be signed by an individual authorized to commit the Offeror to the work proposed. In addition, the cover letter must include:

- 5.1.2 Identification of the Offeror's corporate or other legal entity status. Offerors must include their tax identification number. The Offeror must be a legal entity with the legal right to contract.
- 5.1.3 A statement indicating the Offeror's acceptance of and willingness to comply with the requirements of the RFP and attachments, including but not limited to Idaho State University Standard Contract Terms and Conditions found at https://www.isu.edu/purchasing/forms-resources/
- 5.1.4 A statement of the Offeror's compliance with affirmative action and equal employment regulations.
- 5.1.5 A statement that Offeror has not employed any company or person other than a bona fide employee working solely for the Offeror or a company regularly employed as its marketing agent, to solicit or secure this contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee working solely for the Vendor or a company regularly employed by the Vendor as its marketing agent, any fee, commission, percentage, brokerage fee, gifts or any other consideration contingent upon or resulting from the award of this contract. The Offeror must affirm its understanding and agreement that for breach or violation of this term, the University has the right to annul the contract without liability or, in its discretion, to deduct from the contract price the amount of any such fee, commission, percentage, brokerage fee, gifts or contingencies.
- 5.1.6 A statement naming the firm and/or staff responsible for writing the proposal.
- 5.1.7 A statement that Offeror is not currently suspended, debarred or otherwise excluded from federal or state procurement and non-procurement programs. Vendor information is available on the Internet at: http://sam.gov.
- 5.1.8 A statement affirming the proposal will be firm and binding for one hundred twenty (120) days from the proposal opening date.
- 5.1.9 A statement, by submitting its proposal, that the Offeror warrants that any contract resulting from this Solicitation is subject to Executive Order 2009-10 [http://gov.idaho.gov/mediacenter/execorders/eo09/eo 2009 10.html]; it does not knowingly and willfully employ persons who cannot legally work in this country; it takes steps to verify that it does not hire persons who have entered our nation illegally or cannot legally work in the United States; and that any misrepresentation in this regard or any employment of persons who have entered our nation illegally or cannot legally work in the United States constitutes a material breach and will be cause for the imposition of monetary penalties up to five percent (5%) of the contract price, per violation, and/or termination of its contract.

5.2 Amendments

It is the proposer's responsibility to regularly monitor the University's website for any amendments or addendums made to the RFP.

5.3 Trade Secrets

In the "Solicitation Instructions to Vendors" located at, https://www.isu.edu/purchasing/forms-resources/, describes trade secrets to "include a formula, pattern, compilation, program, computer program, device, method, technique or process that derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons and is subject to the efforts that are reasonable under the circumstances to maintain its secrecy." In addition to marking each page of the document with a trade secret notation (as applicable; and as provided the Solicitation Instructions to Vendors), Offerors must also:

Identify with particularity the precise text, illustration, or other information contained within each page marked "trade secret" (it is not sufficient to simply mark the entire page). The specific information you deem "trade secret" within each noted page must be highlighted, italicized, identified by asterisks, contained within a text border, or otherwise clearly delineated from other text/information and specifically identified as a "trade secret."

Provide a separate document entitled "List of Redacted Trade Secret Information" which provides a succinct list of all trade secret information noted in your proposal; listed in the order it appears in your submittal documents, identified by Page#, Section#/Paragraph#, Title of Section/Paragraph, specific portions of text/illustrations; or in a manner otherwise sufficient to allow the University's procurement personnel to determine the precise text/material subject to the notation.

5.1.1 - 5.1.9 are (M) Mandatory. 5.2 and 5.3 are NOT mandatory.

5.4 (M) Executive Summary

Include an executive summary in the Technical Proposal providing a condensed overview of the contents of the Technical Proposal demonstrating an understanding of the services to be performed.

6 BUSINESS INFORMATION

Unnecessarily elaborate brochures and other presentations beyond that sufficient to present a complete and effective proposal are not required. Elaborate artwork, expensive paper and bindings, and expensive visual and other presentation aids are not necessary.

6.1 (ME) Experience

Idaho State University is seeking responses from providers with a minimum of 5 years' experience performing similar services, preferably in a university or research environment. Describe in detail your knowledge and experience in providing services similar to those required in this RFP. Include Offerors business history, description of current service area, and customer base. If possible, include a list of Higher Education institutions with contact information where you have provided similar services within the past five years. If your company has limited Higher Education experience, provide references that are as similar as possible.

6.2 (ME) References

Provide 3 references we can contact, preferrably from academic and/or research institutions. See **Attachment 4**.

ISU reserves the right to contact any other businesses with whom you may have performed services for, whether or not you have listed them as a reference.

7 ORGANIZATION AND STAFFING

Describe your qualifications to successfully complete the requirements of this RFP by providing a detailed response to the following:

7.1 (M) Key Personnel

Provide a list of key management, customer service and other personnel to be used in the fulfillment of this contract, to include all pertinent contact information.

7.2 (ME) Qualifications of Personnel

Provide resumes for employees who will be managing and/or directly providing services under the contract. Include a list of projects these individuals have worked on (with dates of engagement), a description of the project, and the role of each individual. For positions that are not filled, a position description (including requisite qualifications, certifications, and experience) must be provided. In the event the personnel identified initially for this project become reassigned or are no longer available to perform the requirements of this RFP, Vendor shall be required to submit resumes to Idaho State University for review and acceptance of personnel assuming the responsibilities of the project. The University reserves the right to reject a proposed replacement(s). If a proposed replacement is rejected, the Vendor shall put forward another individual(s) for review and acceptance.

8 SCOPE OF WORK/SPECIFICATIONS (SEE ATTACHMENTS 5A & 5B)

ISU, through its' EHSS Department, (ISU or the University), is soliciting proposals for a Hazardous Waste Removal & Disposal Services contract. Idaho State University accumulates hazardous waste and non-RCRA hazardous waste from its research laboratories, vocational technology programs, art studios, and facilities operations. Occasionally, some programs will generate small amounts of pharmaceutical waste. ISU has (9) EPA ID numbers associated with the campuses:

ISU Main Campus	IDD980978183
ISU EAMES Advanced Technical Education & Innovation Complex	IDR000002360
ISU Idaho Accelerator Center	IDR000209692
ISU Aircraft Technology Center	IDD984671230
ISU Business & Technology Center	IDR000201251
Center for Advanced Energy Studies (CAES) - Idaho Falls	IDR000204818
ISU Center for Higher Education (CHE) - Idaho Falls	IDR000000166
ISU Armory Building	IDD984671289
ISU Edward Dowling Building	IDD984671248
ISU Health Science Center - Meridian Campus	N/A - VSQG

The ISU Main Campus Location operates as a Large Quantity Generator with a dedicated central accumulation area facility. The ISU EAMES complex is a Small Quantity Generator. All other locations are Very Small Quantity Generators. ISU also has other small VSQG facilities without EPA ID numbers in multiple locations that may require occasional service.

See Attachment 3 for a list and description of waste stream profiles.

The contractor will package, transport, and permanently dispose of Hazardous Waste from all ISU locations listed above in accordance with all applicable state and federal regulations. The transporter will schedule/provide appropriate numbers of qualified personnel based on the waste estimate provided for

the service dates scheduled. The University requires any personnel assigned to service ISU under this contract to be fully trained, briefed, equipped, and ready to work upon arrival at campus locations.

SPECIFICATIONS / SCOPE OF WORK

Specifications/scope of work and mandatory requirements are on **Attachments 5A & 5B**. You must check Yes or No next to each specification or requirement. A column is provided for explanations if needed. Any specifications checked "No", or failure to indicate "yes" or "no" may cause your proposal to be found non-responsive, unless an explanation acceptable to the University is provided.

8.1 (E) Requirements

Use this proposal outline as part of your response to the RFP. Keep in mind, the evaluators will be reviewing and scoring your proposal based on the methodologies proposed and the completeness of the response to each item listed below.

Describe how you will meet each element listed in **Attachments 5A & 5B** (e.g., personnel, proposed time lines, methodologies to be used, etc.). Please include abilities, additional enhancements etc. that you can provide that we may not be aware of.

Section 8.1, describe how you will meet and provide each of the elements listed in the spreadsheet, Attachments 5A & 5B – Specifications/Scope of Work.

Attachments 5A & 5B must be submitted with your response.

9 COST PROPOSAL AND BILLING PROCEDURE

Instructions for Attachment 2:

(ME) Use the format established in Attachment 2 to respond to the Cost Proposal of this RFP, and identify it as "Attachment 2 - Cost Proposal RFP #20250114 Hazardous Waste Removal & Disposal Services." Altering the format may result in a finding that your proposal is non-responsive.

The Proposer must provide fully-burdened unit prices which must include, **but not be limited to**, all operating and personnel expenses, such as: overhead, salaries, over time, per diem, administrative expenses, travel, profit, equipment and supplies. Unit prices provided shall be all inclusive, no additional charges for materials, travel expenses, waste profiling, waste pickup, etc. will be accepted. Waste disposal services and costs must include: labor, manifesting, labeling and any disposal taxes or technology surcharges that may be applicable. Estimates of waste quantities are provided for evaluation purposes only and do not obligate ISU to generate any of the categories or any particular number or amount of waste disposal units.

A cost must be entered for every line on the cost sheet. Failure to do so may cause your proposal to be non-responsive. Prospective vendors should base their proposed rates on prices from the final disposal site in effect February 1, 2025.

Instructions for Attachment 7:

Provide an itemized invoice for the sample chemical inventory provided on **Attachment 7.**Prospective vendors should base their proposed rates on prices from the final disposal site in effect February 1, 2025.

BILLING PROCEDURE

Billing instructions for successful contractor:

Invoices submitted by the contractor must be itemized by location served, indicating the item, quantity, unit price and the total price. In addition, charges for disposal must include the manifest number, drum numbers and or profile numbers, with drum sizes and quantities of each.

Invoices shall be emailed to Jennifer Parrot, Executive Director, Environmental Health, Safety and Sustainability at jenniferparrott@isu.edu, or to Jennifer's designee for validation prior to payment.

All correspondence, manifests and related shipping and disposal certificates and documentation shall be addressed as follows, and routed regular U.S. Mail.

Jennifer Parrot, Executive Director, Environmental Health, Safety and Sustainability Idaho State University 921 S. 8th Ave., STOP 8042 Pocatello, ID 83209-8042

Whenever possible, electronic versions of required documents and invoices should be emailed to the attention of Jennifer Parrot at jenniferparrott@isu.edu

Prospective vendors should base their proposed rates on prices from the final disposal site in effect February 1, 2025. It is understood that the final disposal site may adjust its disposal prices for waste received at the site during the period of this contract. In the event of a disposal site price increase, the successful vendor may request a price adjustment for this contract, to include a copy of the disposal site's notice of site fee increase, as support for the vendor request to pass the price increase on to the University.

Any other price increase requests must be requested in writing to the University EHSS personnel prior to services being performed. University EHSS personnel must approved the request prior to services being performed.

If Contractor is unable to meet all service requirements at any time, ISU reserves the right to request services from another agency.

10 PROPOSAL REVIEW, EVALUATION AND AWARD

The objective of Idaho State University in soliciting and evaluating proposals is to ensure the selection of a firm or individual that will produce the best possible results for the funds expended.

- All proposals will be reviewed first to ensure that they meet the Mandatory Submission Requirements of the RFP as addressed in **Sections noted with an (M)**. Any proposal(s) not meeting the Mandatory Submission Requirements may be found non-responsive and given no further consideration.
- 10.2 The Technical Proposal will be evaluated first as either "pass" or "fail," based on compliance with those requirements listed in the RFP with an (M) or (ME). All proposals which are determined to be responsive will continue in the evaluation process outlined in this section.
- 10.3 The Technical Proposal will be evaluated and scored by a Proposal Evaluation Committee.
- 10.4 The scores for the Cost_Proposals will be normalized as follows: The proposal with the lowest overall Total Cost proposed will receive a score of 200. Other proposals will be assigned a portion of the maximum score using the formula: 200 X lowest cost proposal/cost proposal being evaluated.
- Scores will be considered for selection of a proposer with whom to enter into a contract. However, a contract will be awarded based on an overall review of the proposals by the evaluation committee, whatever is in the best interest of the University. Cost will NOT be the deciding factor in the selection of a contractor.

11 EVALUATION CRITERIA

Step 1

Technical Proposal Includes:

Mandatory Submission Requirements (Section 5)	Pass/Fail
Business Information (Section 6)	100 points
References	150 points
Organization and Staffing (Section 7)	100 points
Scope of Work / Specifications (Section 8)	400 points
Total Step 1	750 points

Step 2

Cost (Attachments 2 and 7) 400 points (200 points each)

Grand Total 1,150 points

Best and Final Offer (BAFO) and other proposal discussions: Proposal discussions with individual Offerors (including the utilization of one or more BAFOs) may be conducted in accordance with IDAPA 38.05.01.083 and .084, as determined by the University to be in its best interest. NOTE: Offerors should submit their best proposals initially as there is no guarantee that the University will conduct any discussions.

12 CONTRACT MONITORING

Contract will be monitored on all requirements in the RFP including the following:

Response time to requests for service.

On time arrival for service dates.

Billing accuracy as compared to Unit Pricing.

On time delivery of shipping papers and documentation of waste disposal.

Accurate fulfillment of requests for empty containers as provided for in the specifications, and under the unit price list.

Frequency that subcontractors had to be utilized.

Service interruptions that may impact compliance.

^{*}Idaho State University reserves the right to contact any school, organization, or client that uses your services whether or not you have provided their contact information.

ATTACHMENT 1 - OFFEROR QUESTIONS

PLEASE DO NOT IDENTIFY YOUR NAME OR YOUR COMPANY'S NAME OR PRODUCT NAMES OF INTELLECTUAL PROPERTY IN YOUR QUESTIONS.

ADD ROWS BY HITTING THE TAB KEY WHILE WITHIN THE TABLE AND WITHIN THE FINAL ROW.

The following instructions must be followed when submitting questions using the question format on the following page.

- 1. DO NOT CHANGE THE FORMAT OR FONT. Do not bold your questions or change the color of the font.
- 2. Enter the RFP section number that the question is for in the "RFP Section" field (column 2). If the question is a general question not related to a specific RFP section, enter "General" in column 2. If the question is in regards to a State Term and Condition or a Special Term and Condition, state the clause number in column 2. If the question is in regard to an attachment, enter the attachment identifier (example "Attachment A") in the "RFP Section" (column 2), and the attachment page number in the "RFP page" field (column 3).
- 3. Do not enter text in column 4 (Response). This is for the University's use only.
- 4. Once completed, this form is to be e-mailed per the instructions in the RFP. The e-mail subject line is to state the RFP number followed by "Questions."

ATTACHMENT 1 – OFFEROR QUESTIONS

Hazardous Waste Removal and Disposal Services RFP

Question	RFP Section	Response
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